



# Communicator

THE MINOT AREA CHAMBER OF COMMERCE AND YOU!

Vol. XLI, Issue No. 11

[www.minotchamber.org](http://www.minotchamber.org)

November 2018

*Get ready to tailgate!*

## Showcase of Business set for Nov. 15

The 28th annual Showcase of Business is set for Thursday, Nov. 15 at the ND State Fair Center Magic Place from 5 to 8 p.m. This year's theme is "Tailgate Party!" Businesses are asked to decorate and share their favorite tailgate recipe while showcasing products and services to nearly 1,000 attendees.

The Chamber Ambassadors started the Showcase 28 years ago as a major fundraiser for the Chamber. Today, that function is as important as it was back then.

Many businesses also offer prize drawings, and the winners will be announced at the end of the evening. So make sure you plan to stick around for the drawings, which also include a trip from Delta Vacations, valued at \$1600, and a Minot tailgating package from Showcase of

**Special thanks to media sponsors WGO**

**Radio and KMOT, as well as stage sponsor Delta Vacations!**

**Thank you also to the following:**

**Platinum Sponsor: Clean Tech**

**Gold Sponsors:**

Ackerman-Estvold

Boppre Law Firm

Edgewood Minot Senior Living, LLC

First International Bank & Trust

SRT Communications, Inc.

Town & Country Credit Union

Business.

Admission is \$10 per person. Call 852-6000 for more information.

## Chamber opposes Measures 1 & 3 on November ballot

The November general election is right around the corner. Besides the candidate races there are several measures on the ballot. Specifically, Measure 1 is the proposal to create new ethics rules and set up an ethics committee. Measure 3 would legalize recreational marijuana. The Governmental Affairs Committee met on Sept. 20 to learn more about both measures. Matt Gardner,



*Continued on page 4*

the Governmental Affairs Director of the Greater North Dakota Chamber (GNDC), presented information about both measures and further discussed the concerns that GNDC has about the measures.

## Inside the Communicator

**Page 2: Businesses**

*join and renew.*

**Page 3: Maximize Minot campaign highlights buying local.**

**Page 5: CLI program to graduate 25.**

**Page 6: Rodeo, cake auction, and annual meeting highlights.**

**Page 7: Eagle winners announced.**

**Pages 8-9-11: Chamber Ambassadors celebrate businesses with ribbon cutting ceremonies.**

**Pages 12 – 19:**  
*Members offer news and updates.*

**Page 20: Calendar of events**

Minot Area Chamber of Commerce

## BUSINESS AFTER HOURS

THURSDAY  
DECEMBER

**13**  
2018

5 – 7 P.M.

Join us at:



Northwest Arts Center



Hors D'oeuvres & Cash Bar available

One chance to win \$500 Chamber Bucks Drawing! If winner isn't present, \$50 in Chamber Bucks is guaranteed.

\$5 charge at the door

500 University Ave. W. • Minot  
Located on south side of Gordon B. Olson Library

Parking is free and open to the public.

## MINOT AREA CHAMBER OF COMMERCE

### COMMERCE

P.O. Box 940 • Minot, ND 58702 • 852-6000  
chamber@minotchamber.org • minotchamber.org

Material published in the *Chamber Communicator* expresses the viewpoints or policies of the *Communicator*, the Minot Area Chamber of Commerce and its Board of Directors. The purpose of this newsletter is to communicate with the membership of the Minot Area Chamber of Commerce.

Publisher .....L. John MacMartin,CCE  
Editor .....Carla Dolan, IOM  
Managing Editor .....Patty Steele

#### CHAMBER OF COMMERCE STAFF

L. John MacMartin, CCE .....President  
Carla Dolan, IOM .....Program Director  
Lisa Moldenhauer .....Administrative Assistant  
Sara-Lynn Shubra .....Finance/Membership Director  
Carla Vannett .....MVD Manager  
Lacey Coleman .....MVD Clerk  
Wendy Keldson .....MVD Clerk  
Amy Morse .....MVD Clerk  
Tracey Oja .....MVD Clerk  
Kimberly Reedy .....MVD Clerk

#### MINOT AREA CHAMBER OF COMMERCE BOARD MEMBERS:

Doug Hollingsworth **Chair** (North Star Community Credit Union) .....727-6111  
Tom Rafferty **Chair Elect** (Verendrye Electric Coop) .....852-0406  
Missy Feist Erickson **Treasurer** (Peoples State Bank) .....852-0328  
Jessica Merchant **Past Chair** (Olson & Burns, P.C.) .....839-1740  
Jason Zimmerman **Past Chair** (First Western Bank & Trust) .....857-7196  
Jason Barker (Home Depot) .....420-8400  
Ryon Boen (Western Agency) .....852-5383  
Tadd DeMars (FMI) .....838-2822  
Lucas Hachmeister (Scheels) .....852-1010  
Debbie Harris (Fianceé) .....838-9616  
Cassidy Hjelmtstad (SRT Communications, Inc.) .....838-9719  
Jeff McElwain (Ackerman-Estvold) .....837-8737  
Carrie Montoya (Watne Realtors) .....852-1156  
Mary Prough (Ryan Chevrolet) .....852-3571  
Dan Sem (Dakota Agronomy Partners) .....852-3567  
Ben Slind (Thompson Larson Funeral Home) .....852-3446  
Cathy Tweten (Dakota Square) .....839-7500  
Shannon Webster (Town & Country Credit Union) .....852-2018

## New Members

The Minot Chamber welcomes new members. Please let these new members know how much of a value they are to our community.

### DR. JAIME HAALAND

932 37th Ave. SW • Minot, ND • 839-5000 • Josie Sundsbak, office manager

Email: [j\\_sundsbak@hotmail.com](mailto:j_sundsbak@hotmail.com) • Website: [www.jaimehaaland.com](http://www.jaimehaaland.com)

*Dr. Jaime Haaland operates a full service optical care center, providing comprehensive exams, specialized services, and complete eyewear.*

## Renewals

The Chamber extends a big "THANK YOU" to our members who have renewed their membership from Sept. 22 through Oct. 24, 2018. Your continued support helps your Chamber promote the business community and do the work seen in the pages of this newsletter.

Ackerman-Estvold  
American Family Agency  
Badlands Restaurant & Bar  
Batteries Plus Bulbs  
Bray's Saddlery  
Chiropractic Health & Wellness  
Clean Harbors Environmental Services  
Clean Tech  
Concrete Mobile, LLC  
Dakota College at Bottineau  
Dakota Refrigeration Inc.  
Edward Jones Financial Advisor: Tom Miller  
Elevation Restaurant  
Essential Living, Inc.  
Fastlane Car Wash  
Girl Scouts Dakota Horizons  
Hess Corporation  
HighAir Ground  
Holiday Inn Express Minot South  
Independence, Inc.  
Jerry's Repair & Alignment  
Johnson Eyecare P.C.  
I. Keating, Inc. Furniture World  
Kemmet Dental Design  
KXMC CBS13  
Liechty Homes  
Longhorn Steakhouse  
Magic City Lions  
Maintenance Plus Inc.  
Marco  
McDonald's Restaurants of Minot  
Minot Area Council of the Arts  
Minot Commission on Aging, Inc.  
Minot Hockey Boosters  
Minot Symphony Association  
North Central Human Service Center  
North Highlands Apartments  
North Hill Bowl, Inc.  
Northern Plains Children's Advocacy Center  
Northern Plains Equipment  
Northwestern Mutual Financial Network  
The OBASA Group - Silver Springs Development, Inc.  
Our Redeemer's Christian School  
Paradiso Mexican Restaurant  
The Prairie Bistro  
Ruby Tuesday  
Shoe Carnival  
St. Joseph's Community Health Foundation  
Michael E Braun - State Farm Insurance  
Strata Corporation  
Strengthen ND  
Success Depot LLC  
Swenson RV & Equipment  
Taylor Motors, Inc.  
Thrivent Financial  
United Community Bank of ND  
United Mailing Services Inc.  
United Rentals  
Vardon Golf Club  
Vision Source - Minot

# Maximize Minot promotes local shopping

Since its beginning in 1923, the Minot Area Chamber of Commerce has been supportive of the business community, especially member businesses. The staff at the Chamber primarily makes referrals to Chamber members, resorting to the “yellow pages” only when there is not a Chamber member that provides the item or service being requested. But that referral is made in the Minot area as it keeps business local.

Last fall, the Chamber offered an opinion about buying local aimed principally at the retail side of the equation. Since then, a number of letters to the editor in the Minot Daily News have appeared lauding the merits of and encouraging folks to buy local. Currently the Home Town Radio Stations are promoting a buy local campaign. You may hear more about this with different citizens lending their voices to the message on the airwaves. And in our recent City election, the candidates all emphasized the value of supporting local businesses.

For the last several months a group of business leaders and the Minot Area Chamber of Commerce have convened to discuss buy local. All agreed that we need to support and find new ways to promote local retail purchasing whether it is a smaller, locally owned store or one of our big box stores — all are local.

What has been missing is a more holistic approach where local-

ly owned and locally based businesses are engaged to provide products, people, services and/or talent. So let's expand our view of keeping business local and take action to Maximize Minot. To reiterate, Maximizing Minot starts with main street businesses and includes the big box stores that call Minot home. It extends to the contractors that hire when building a home or adding a garage, as well as the local architect who will design that home or gazebo for your backyard. It could also be the landscaper who overhauls your yard or the roofer who gives your home a new weather tight seal. The list is endless.

For businesses and for government, it is not only the individuals but other Minot businesses with whom they do or could be doing business and here again it is all about maximizing Minot. Do business with others located here in the Minot area first.

Maximizing Minot will not be as successful unless the units of local government also adopt the principles of doing business at home. To be fair, there are a number of arguments offered from bond-

**M A X I M I Z E M I N O T**  
HIRE HERE. SHOP HERE. INVEST HERE.

#MAXIMIZEMINOT

ing limits and getting the best price for the taxpayer but in reality really there are a number of other things to consider, and in doing that Maximizing Minot becomes a reality.

Out of area contractors and professionals have the expertise to get a job done and that is usually the only thing they do, get the job done. By doing so they pay their employees who take that money back to their communities and spend it there on goods and services, helping that community. The business earns, hopefully, a profit. And that profit also goes back to their community and helps to improve the quality of life there.

Local contractors and professionals have one very distinct attribute and that is pride in their work in their own community. They revel in the fact that they can point to a job well done. The salaries they pay stay here in the community and buy goods and services here and help to pay not only the salaries of others but also contribute to the tax base of our community. The profits of the company are plowed back into the firm allowing it to grow and perhaps even add more employees who spend more dollars right here in the Magic City. The other thing that those profits allow business to do is help or give back to the community. There are many examples such as the flag display at the Base, the B-52 models at the Base and the Air Museum, the original MAYSA arena and the subsequent expansion, the new exhibits at the Zoo and most recently, donations given to kick start the Magic City Discovery Center.

As we continue the conversation about Maximizing Minot, we intend to explore, among other things, how best to provide a local preference. We won't be suggesting a blanket block on non-local businesses, but rather an opportunity for the local business to compete fairly.



*Continued from page 1*

After discussion and consideration of the points outlined in this article, the Committee forwarded a recommendation to oppose both measures and join the coalitions formed to defeat the measures. The Board of Directors considered and concurred with the recommendations.

The committee discussed the following four main reasons why Measure 1 should be defeated:

- The ethics commission set up under the measure would be given too much authority to regulate public policy. It would be unaccountable to the people because members would not be elected, and in other states that have similar laws, these commissions are used as political weapons during election years.
- The measure makes changes to our State Constitution and has a supremacy clause. Any changes to our constitution should be taken very seriously because they would be very difficult to remove later. The measure also includes a supremacy clause which would make it difficult, if not impossible, to ever declare it unconstitutional. The supremacy clause also means what is written in its rules would override other laws.

• About 95% of the funding supporting the measure is from out of state, the majority of which is from the Hollywood, CA, area.

- It would jeopardize free speech and scare organizations away from publicly supporting or opposing causes. The measure requires donors to identify the “true source” of funding. This could mean if an organization like the Minot Chamber donates money to advocate for or against public policy, it would be required to publicize its list of members and the dues they pay.

The committee also discussed the following reasons why Measure 3 should be defeated:

- This is a workforce issue. Some businesses already struggle to hire employees. This would result in more people failing drug tests. It's difficult or impossible from a blood or urine test to determine when the plant was last used, making it basically impossible to know if an employee used during work, the day before, or even a month before.
- There would be basically no rules on where marijuana can be grown or used and

**Election Day is Tuesday, November 6**  
**Be sure to get out and vote!**  
**Polls are open 7 a.m. until 7 p.m.**  
**at the Minot Armory**

no limits on the amount that can be grown or possessed.

- Whether you disagree or agree with recreational marijuana, the measure is poorly written. Proponents argue the Legislature can make fixes, but that is unclear. Like Measure 1, this measure also has a supremacy clause.
- North Dakota would have the most liberal marijuana laws in the nation under this measure.
- More people would use marijuana, resulting in more traffic accidents, crime, use by kids, and more healthcare issues.



## UNLIMITED CASH BACK PLATINUM VISA®



**1.5% CASH BACK  
ON ALL PURCHASES**  
CREDITED AUTOMATICALLY EACH QUARTER

- Fixed Rate of 9.9% APR\*
- No Annual Fee
- No Balance Transfer Fees
- Local Service

**Apply Online Today!**

[www.townandcountry.org/visa](http://www.townandcountry.org/visa)

TOWN & COUNTRY  
CREDIT UNION  
615 South Broadway | Minot, ND 58701  
(800) 872-6358

\*APR=Annual Percentage Rate. Approval is dependent on credit and underwriting factors. Terms and conditions apply and are subject to change.



# 25 to graduate from CLI Nov. 8

The following participants of the 2018 Community Leadership Institute (CLI) graduate Nov. 8 at a luncheon ceremony at the Clarion Hotel & Convention Center. We look forward to seeing these community-minded participants in action in the future.



**JUSTIN ANDERSON**  
*Minot Area Council of the Arts*



**BRITTANY ARMSTRONG**  
*SRT Communications, Inc.*



**ALEX BEACH**  
*Hess Corporation*



**LESLIE BEAN**  
*CDM Smith*



**COLTON BOURQUIN**  
*Gate City Bank*



**SARAH BURCKHARD**  
*First Western Bank & Trust*



**ANNE COMPERE**  
*Dakota Boys and Girls Ranch*



**RENEE ESCHERICH**  
*Roosevelt Park Zoo*



**MELISSA FRANCISCO**  
*Arny's 2.0 Lounge & Bottle Shop*



**WYATT GREENE**  
*Swanson Equipment Companies*



**ALYSSA GUTTORMSON**  
*Hyatt House - Minot*



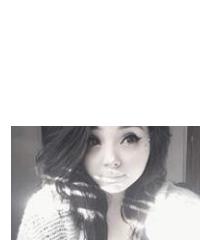
**MELANIE HOGUE**  
*First Western Bank & Trust*



**CHRISTEL LASKOWSKI**  
*Verendrye Electric Cooperative*



**JENNIFER LOCK**  
*Farm Credit Services of North Dakota, ACA*



**STAR NASS**  
*Hyatt House - Minot*



**CHRIS OWEN**  
*City of Minot*



**SHELLY PETERSON**  
*United Community Bank of ND*



**JOSH PIKKA**  
*Minot Public Library*



**SHAWNA REYNOLDS**  
*Farstad Oil Inc.*



**KAYLA SCHATZ**  
*First International Bank & Trust*



**ANNA SCHRAEDER**  
*Domestic Violence Crisis Center, Inc.*



**SARA-LYNN SHUBRA**  
*Minot Area Chamber of Commerce*



**BLAIR SLAUGHTER**  
*First International Bank & Trust*



**DYLAN WEBER**  
*Ackerman-Estvold*



**AMY WERNER**  
*First International Bank & Trust*

# Y's Men's Rodeo hosts October Business After Hours

*Thank you to the Y's Men's Rodeo for hosting the Business After Hours in October. Nearly 250 people enjoyed a great networking opportunity, delicious food, great prizes, and an auction with proceeds that benefitted the Trinity Health Cancer Rehab Program at the YMCA.*



## Ambassadors participate in Power of Pink Cake Auction



*Ambassadors helped to decorate a cake for the Tough Enough to Wear Pink fundraiser at Marketplace Foods north location. They raised \$300 for their efforts when the cake was auctioned off. Proceeds will go to the Trinity Health Cancer Rehab Program at the YMCA. Way to go red coats!*



## Chamber's 95th annual meeting hosts 175 participants

The 95th Minot Area Chamber of Commerce annual meeting was attended by 175 people. Held Oct. 17, the event featured Lt General (retired) Jim Kowalski of Northrup Grumman. Kowalski emphasized the importance of Minot Air Force Base in our nation's security.

The event saw outgoing Chair Jason Zimmerman (First Western Bank & Trust) hand over the reins to current Chair Doug Hollingsworth (North Star Community Credit Union). Hollingsworth presented Zimmerman with a plaque as a thank you for his year as chair. Hollingsworth talked about the

current state of our community with our economy making a slight upturn after some business closures and cuts.

A big thank you was also extended to outgoing board member and past chair, Duane Poynter, whose term expired.



## October Eagle Awards

The Eagle Award winners were recognized in October and thanked for superior customer service skills. If you would like to nominate someone for outstanding customer service, please call the Chamber at 852-6000 for a nomination form, or visit the website at [minotchamber.org](http://minotchamber.org). A special thank you goes out to **Homesteaders Restaurant**, **Rainbow Photo Lab**, **Anytime Fitness**, and **Waxing the City** for providing gift certificates for each Eagle recipient.



**VANESSA BURTON**  
Trinity Hospital – St. Joseph's  
Rehab



**PHILLIP ARCHEAMPONG**  
Trinity Hospital – St. Joseph's  
Rehab



**KAREN AYASH**  
*Bremer Investments*



**LAUREL LANDERS-OLSON**  
*Pinkerton Animal Hospital*



**LOUIS PINKERTON**  
*Pinkerton Animal Hospital*



**KRISTIE STREDWICK**  
*United Parcel Service*



**JIM DOCKTER**  
*Minot Fire Department Station 2*



**KERRY SCHRIOCK**  
*Minot Fire Department Station 2*



**FELICIA CHRISTOFF**  
*Marketplace Foods*



**LUCY TEMPLER**  
*Trinity Physical Therapy*



**KAYLEE PARKS**  
*US Bank*



**HENNAH HAN**  
*Charlie's Main Street Cafe*



**ANNE SAND**  
*Trinity Vision Galleria*

DEMOCRATS AND REPUBLICANS ARE  
FINDING COMMON GROUND.  
LEARN MORE.

Visit: [Lignite Energy Council](http://LigniteEnergyCouncil.com)

PAID ADVERTISEMENT:

CONTACT THE CHAMBER TO PLACE YOUR AD: 701-852-6000 • [CARLA@MINOTCHAMBER.ORG](mailto:CARLA@MINOTCHAMBER.ORG)

Minot Area Chamber of Commerce

November 2018

## Ribbon Cuttings

If you know of a business that's new to town or is having a milestone, like a renovation or addition, contact Carla at 857-8205 to schedule a ribbon cutting.



**SuduWOK:** 1416 South Broadway • 701-839-7838 • [www.suduwok.com](http://www.suduwok.com)

The new SuduWOK restaurant, which opened Oct. 2, offers Asian influenced cuisine that allows diners to create customized stir-fry bowls and wraps, offering many better-for-you options. Ambassadors cut the ribbon with owners Mike & Kathy Sartwell at this new one of a kind restaurant.



**Party City:** 2400 10th St. SW • 701-838-8662 • [www.partycity.com](http://www.partycity.com)

Minot Chamber Ambassadors cut the ribbon at the new location for Party City. They are now at Dakota Square Mall with their own entrance next to Osh Kosh. Stop by for all your party needs.

## Ribbon Cuttings

If you know of a business that's new to town or is having a milestone, like a renovation or addition, contact Carla at 857-8205 to schedule a ribbon cutting.



**Jax & Henley:** 2400 10th St. SW • 701-838-6592

Minot Chamber Ambassadors welcome Jax & Henley to their permanent home at Dakota Square Mall after being in some temporary locations awaiting remodeling. Stop in to see designer handbags, clothing, and accessories.



**First Assembly of God Church:** 1805 2nd St. SE • 701-838-1111 • [www.firstagminot.com](http://www.firstagminot.com)

Minot Chamber Ambassadors cut the ribbon at First Assembly of God Church as they celebrate 100 years and many renovations at their church.

*Tom's To-Do List*

# SAVE CLIENT \$10M

Our Senior Water Resource Engineer, Tom, loves a challenge. That's why when designing a solution for stormwater retention/detention, Tom got creative. By creating an eco-friendly solution over a traditional pump station, this portion of flood control provided an innovative approach and saved the Souris River Joint Board millions of dollars in the process.

Turning passion into progress, that's what Tom is most proud of. And we are, too.



To learn more about the Centennial Pond/Perkett Ditch project, visit our website at [www.ackerman-estvold.com/projects](http://www.ackerman-estvold.com/projects)



## Ribbon Cutting

If you know of a business that's new to town or is having a milestone, like a renovation or addition, contact Carla at 857-8205 to schedule a ribbon cutting.



**SkySkopes:** 21 Main Street South, Ste 201 • Minot, ND • 701-838-2610 • [www.skyskopes.com](http://www.skyskopes.com)

Minot Chamber Ambassadors were on hand to celebrate the location of SkySkopes in downtown Minot. The company's mission is to increase the reliability and efficiency of the national energy grid by utilizing unmanned aircraft.

## JOHN STEWART, CPA FINANCIAL CONSULTING BUSINESS & PERSONAL



- THINKING ABOUT PURCHASING A BUSINESS?
- THINKING ABOUT SELLING A BUSINESS?
- BEHIND ON YOUR FINANCIAL STATEMENTS?
- IS THE BANK ASKING FOR MORE INFORMATION?
- UNCERTAINTY IN YOUR CASH FLOW?
- WHAT'S KEEPING YOU UP AT NIGHT?

**I CAN HELP ON A JOB, RETAINER, HOURLY OR  
BARTER BASIS. LET'S MEET OVER A CUP OF  
COFFEE AND DISCUSS YOUR CHALLENGES.**

**701.833.8821**

**[jstewart@srt.com](mailto:jstewart@srt.com)**

# Have a Happy Thanksgiving

from all of us at First International Bank & Trust



Three convenient Minot locations to serve you.

#### Arrowhead

150 16th St SW  
(701) 839-2170

#### Broadway

1600 S Broadway  
(701) 837-1600

#### North Hill

2150 21st Ave NW  
(701) 837-2050



0147\_10-17

[firstintlbank.com](http://firstintlbank.com)

Member FDIC



## Member Business Briefs

### Habitat receives siding donation from Minot Builders Supply

Habitat for Humanity is overwhelmed with gratitude by a generous donation of house siding from Minot Builders Supply.

"The siding we had acquired for our current home construction, was found stolen in early August," said Roxy Volk, executive director. "We're working with local law enforcement to investigate who would take such large sized items."

Recently, Minot Builders Supply reached out to Habitat for Humanity, Northern Lights affiliate to let them know they wanted to make a donation. When Volk arrived at their office, she was in shock to learn they were willing to provide the siding for the new home. "Minot Builders Supply is donating enough LP Smartside lap siding to cover the four-bedroom, split-level home we have under construction at 500 12th Street NE," said

Volk. "We are so thankful to live and work in such a great community like Minot. The businesses and volunteers are hands down the best in the state."

For more information, please contact Roxy Volk, executive director at 852-9799 or email minot.habitat@hotmail.com.

### Howard and Borkus Law Group announces new partner

Randall H. Borkus joins Judith E. Howard and team at Howard & Associates, P.C., as their new partner. To reflect the new partnership, the firm's name is now Howard & Borkus Law Group.

The primary focus of Randall's 17-year legal career has been comprehensive tax, estate



**Randall Borkus**

and succession planning for business owners, ranchers/farmers, equipment dealers and their families across the Midwest, including Nebraska, North Dakota and Wyoming. His background and experience in finance, tax planning and life insurance is a natural fit with estate planning and business succession planning.

Howard & Borkus Law Group is an estate planning law firm located in Minot, ND, focusing on estate planning, probate and estate administration, trust settlements, business succession planning including farms and ranches, and oil, gas and mineral interests. For questions or more information, please call 852-5904 or visit [www.hbndlaw.com](http://www.hbndlaw.com).



# We are you.

Minot is a uniquely connected community. We've been through a lot together, continually moving forward. First Western Bank & Trust is part of it all – a real local bank with good people, convenience and the technology you want. Banks often claim, "We're here for you." But at First Western Bank & Trust, we can say, "we are you."



**FIRST WESTERN**

BANK & TRUST

You can bank on us

[firstwestern.bank](http://firstwestern.bank)  
Member FDIC

**PAID ADVERTISEMENT:**

**CONTACT THE CHAMBER TO PLACE YOUR AD: 701-852-6000 • CARLA@MINOTCHAMBER.ORG**

Minot Area Chamber of Commerce

November 2018

13

## Member Business Briefs

### First International Bank and Trust donates \$20,000 to United Way

First International Bank & Trust (FIB&T) is pleased to announce a donation of \$20,000 was recently made to Souris Valley United Way from the Minot employee fund.

First International Bank & Trust is a Premier Sponsor for Souris Valley United Way, believing that a partnership with SVUW not only helps many local programs, but also has a strong impact on many people in the community.



Pictured, left to right: Perry Olson, Denise Larson, John Drady, Danielle Rued (SVUW Campaign Coordinator), and Blaine DesLauriers.

### Festival of Trees kicks off Christmas season Nov. 17 at ND State Fair Center

All are invited to start the holiday season with beauty and fun at the Festival of Trees on Saturday, Nov. 17, 2018, at the ND State Fair Center. The public tree viewing will be held from 10 a.m. – 2 p.m., with the social and auction starting at 5 p.m. The events are sponsored by Dakota Hope Clinic of Minot.

The public tree viewing is a free family event to see the decorated Christmas trees and the opportunity to vote for the People's Choice Award. Family photos (perfect for Christmas Cards) can be taken at the free photo booth. Refreshments will be available. In addition, children can interact and have their picture taken with Mary, Joseph, and Baby Jesus or other characters in the live nativity.

The social and auction will begin at 5 p.m. with holiday music, hors d'oeuvres, viewing of trees, raffle ticket sales, and bidding on silent auction items. The live

auction of the decorated Christmas trees begins at 6:30 p.m. Nativity sets, centerpieces, wreaths, and many other items will be available for bids. Next-day delivery and set-up of trees is available within a 10 mile radius of Minot.

Proceeds will benefit Dakota Hope Clinic, the only life-affirming pregnancy help center in north central and northwest North Dakota. The 501(c)(3) Christian non-profit organization was formed to help women and men facing an unintended pregnancy. All services at Dakota Hope Clinic are 100% free and confidential. The event is part of celebrating the organization's 5th Anniversary. There is no charge to attend the public tree viewing. Tickets for the social and auction are limited and sell for \$10 in advance and \$15 at the door. Tickets are available at the Clinic (315 Main St. S. Ste 205), Gideon's Trumpet, Caribbean Color or online at <http://bit.ly/FOTREG>.



## 2019 Minot Women's Leadership Program

### LEAD WITH CONFIDENCE!

No matter your age, industry, or past leadership experience, this six-month Women's Leadership Program is ready to challenge and inspire you to advance your leadership skills. Participants will focus on four key pillars of leadership: personal, professional, community, and health. Join a network of highly motivated, forward-thinking women who are making a difference across the state. Apply today!



#### FOCUS AREAS

PERSONAL • COMMUNITY  
PROFESSIONAL • HEALTH

For applications, a class schedule, and more visit

[www.ndwomenleaders.com](http://www.ndwomenleaders.com)

Deadline to apply is Nov. 19, 2018.



NORTH DAKOTA WOMEN'S BUSINESS CENTER @ Center for Technology & Business

Locations in Bismarck and Fargo

For more information: (701) 223-0707 • [www.ndwbc.org](http://www.ndwbc.org) • [@ndwbc](https://www.facebook.com/ndwbc)

# Member Business Briefs

## JLG Architects wins ND design awards

Two projects by JLG Architects have earned design awards, including the top Honor Award, from the North Dakota Chapter of the American Institute of Architects. The awards were presented at the annual AIA North Dakota Awards Conference in Grand Forks "for distinguished accomplishments in design and the profession of architecture." JLG holds over 50 AIA North Dakota design awards, and a JLG project has received the Honor Award for the past three years in a row.

**KENSINGTON RUNE STONE VISITOR CENTER**, Kensington, MN – Honor Award: Discovered in 1898 by Swedish immigrant, Olaf Ohman, the Kensington Rune Stone purports to be a record of Scandinavian exploration of North America in the year 1362. While the original Rune Stone is now in the collection of the Rune Stone Museum in nearby Alexandria, MN, the place of discovery, the Ohman farmstead, did not have a suitable facility to tell the story of how the Rune Stone was uncovered and about the man who found it.

Managed by the Parks Department, the Kensington Rune Stone Visitor Center establishes an interpretive center to educate visitors to the site while also providing a gathering place for families and friends in the pristine setting of the Ohman Farmstead – as an all-season park shelter and a community gathering place. Materials with a close relationship to the Earth, both in their manufacturing and tactile qualities, were used throughout the construction of the Kensington Rune Stone Visitors Center – including a stone fireplace at the center of the facility, composed of Greywacke stone, the same material as the Rune Stone.

**FIRST INTERNATIONAL BANK & TRUST**, Rugby, ND – Merit Award: Located at the geographical center of North America, First International Bank & Trust's new Rugby facility is inspired



by the values of the bank: stability, safety, and community. The bank is a modern interpretation of a lake cabin to give the feeling of permanence and partnership. A large timber roofline provides protection from the summer sun and the winter elements while traditional materials like natural stone provide regional context.

A sense of community is furthered developed with expanses of glass to offer panoramic views of the prairie, a vital part of Rugby's identity. The sign from "The Hub," the longtime restaurant tenant on the site, is prominently displayed to pay homage to the history of the property and the City of Rugby. A redesigned central core decreases the walking time for staff to keep wait times to a minimum, and an indoor fireplace and outdoor patio welcome customers and employees with a warm, inviting place to sit and take in the surroundings.

## Brokers 12 offers updates

Congratulations to Alyx Pederson and Sammy Herslip on becoming a broker associates.

Pederson and Herslip, both realtors at Brokers 12 in Minot, were issued real estate broker licenses through the ND Real Estate Commission. Both completed requirements, including extensive education, then passed the broker's examination to obtain this upper level license.

Pederson began selling real estate in 2015 and has been a top producing agent since then. She is involved in local community programs including Companions for Children (Lunch Pals), Meals on Wheels, Minot Optimist Club, and helping out at local soup kitchens

Herslip began her career in real estate three years ago. In that time, she has sold over 100 properties, has been a top-producing agent, and has received the Readers' Choice Minot's #1 agent two years in a row. She is a member of the Minot Multiple Listing Service, the North Dakota Association of REALTORS, and the Minot

**Sammy Herslip**



Board of REALTORS. Herslip enjoys volunteering with Companions for Children, Meals on Wheels, local soup kitchens and anywhere that needs a helping hand. She believes keys to success include hard work, dedication, and long hours.

Mark Bickler, Brokers 12, Inc. of Minot, has been inducted into the Omega Tau Rho Fraternity (OTR), by the North Dakota Association of REALTORS in recognition of his years of membership. Bickler was awarded a Medallion of Service as a token of the high esteem in which he is held by his fellow REALTORS, during their annual convention in Minot, ND

Created in 1950, the honorary fraternity OTR, which is represented by the Medallion of Service, has been awarded by state and local associations of REALTORS to members who meet specific criteria. Once a medallion is awarded, the recipient is a member for life and does not receive the award again.

"This award is truly an honor as it marks exemplary dedication and service to our organization," said Jill Beck, CEO of the North Dakota Association of REALTORS.

Bickler was recently awarded the REALTOR Emeritus status by the National Association of REALTORS. This status is granted to any person who has held membership in the National Association as a REALTOR for a cumulative period of 40 years in one or more Associations of REALTORS.

Congratulations to Kelly Morelli on joining Brokers 12 Real Estate as a realtor.



**Kelly Morelli**

Morelli is a Minot native and graduate of Minot High School and the University of North Dakota. Prior to her real estate career, she was in the investment and banking industry for over twenty years. Morelli has also been an owner/operator of a local family business.

For more information, call 852-3757.

# Member Business Briefs

## **Employers receive statewide honors for supporting people with disabilities**

In recognition of National Disability Employment Awareness Month, the North Dakota Department of Human Services' Division of Vocational Rehabilitation (DVR) recognized two employers from western North Dakota for supporting an inclusive workforce, where individual abilities are celebrated.

The division presented 2018 North Dakota State DVR Employer of the Year award to Pro IT, a North Dakota-based technology company with locations in Crosby, Minot and Williston, and employees in other states and Canada. Company representatives accepted the award at a recognition luncheon hosted at the division's annual training conference in Bismarck.

The State Rehabilitation Council and the division selected Pro IT from among five nominees. The award honors a North Dakota business owner or employer for their efforts to support and inspire individuals with disabilities to achieve employment goals and to reach their full potential in their community.

Pro IT was selected because of their willingness to hire individuals with disabilities who have limited work histories and experience in their industry. Pro IT provides mentoring and encouragement to employees to create an inclusive work environment.

These other nominees received honorable mention: Cashwise, West Fargo; Dollar Tree, Inc., Minot; Goodwill Thrift Stores, Grand Forks; and Quality Inn and Suites, Jamestown. These employers have established ongoing partnerships with the division and its regional offices and support the employment of people with disabilities.

The division also recognized Goodwill Store of Minot by presenting the organization with the You Make A Difference Award.

This statewide award honors a business for consistently recognizing individuals' unique abilities, providing work experience opportunities for students with disabilities and actively supporting, developing and inspiring the students to achieve their full potential and reach their employment goal, and in maintaining competitive and integrated employment.

The Goodwill Store of Minot has been a longtime supporter of a diverse, inclusive

workforce and often serves as a training site for students and other individuals with disabilities. The Minot store was recognized for collaborating with staff from the Vocational Rehabilitation office in Minot and Minot Public Schools to support students who have little to no work experience. They make it possible for students to learn how to be dependable and valued employees and team members who can provide customer service and merchandising support on the sales floor and stock room. Students often progress in roles, responsibilities and wages and are coached and empowered to make decisions.

Vocational rehabilitation services help people with disabilities find meaningful work and help employers connect with a valuable, often untapped workforce and retain trained workers whose abilities have changed. Rehabilitation counseling and consultation is available without charge to qualifying individuals and businesses, nonprofits and government agencies.

For information on Minot Vocational Rehabilitation services call 857-8642.

## **Vocational Rehabilitation employees recognized**

The North Dakota Department of Human Services' Division of Vocational Rehabilitation presented performance and recognition awards to 14 individual employees and several division teams at its training conference Oct. 10 in Bismarck.

Last federal fiscal year, department vocational rehabilitation professionals helped 525 North Dakotans with disabilities obtain jobs in their communities working alongside individuals without disabilities and earning comparable wages.

The Pillar Award, which recognizes support staff who contribute to the successful employment of individuals with disabilities, was presented to Brenda Vennes of the Minot office. Vennes is very active with the Minot Area Chamber of Commerce Ambassadors Committee.

Minot region employee Allyson Berner, Jamestown region employee Wes Heinley, and Fargo region employee Rebecca Martin received the Award for Counselor Achievement-Honorable Mention for having the second highest number of clients to achieve employment.

The division presented Kendra Faa and her colleagues in the Minot office with the Exemplary Service Award for providing outstanding case service to clients through creative thinking, direct work with multiple agencies and consistent client follow-up.

The VR Team Participation Award was presented to the Minot office for their involvement in community activities on behalf of the division.

The division presented Jennifer Moldenhauer of its Jamestown office with the Director's Award for Excellence. Peers nominated Moldenhauer for the award for demonstrating dedication, productivity and dependability while managing office operations, training new counselors and providing excellent customer service to both individuals with disabilities and employers.

Jennifer Reinke and Megan Stone of the Fargo office received the Award for Counselor Achievement, which recognizes the top 10 percent of counselors who helped the most people become employed.

The division named Bismarck office employee Pete Rubke Rookie of the Year. This award honors an employee who has less than two years of service, exceeds performance goals and displays a high level of community service and involvement.

The division also presented career achievement awards based on the number of clients achieving employment over the course of a vocational rehabilitation counselor's career. Jacque Harder of the Fargo office and Candace Hanson of the Bismarck office received the Career Achievement – 400 Club Award. Kendra Faa of the Minot office, Jennifer Moldenhauer of the Jamestown office and Tom Schiwal of the Bismarck office received the Career Achievement – 200 Club Award. Allyson Berner of the Minot office, Erik Anthony of the Grand Forks office and Angie Parr of the Bismarck office received the Career Achievement – 100 Club Award.

Information about vocational rehabilitation services is available online at [www.nd.gov/dhs/dvr/index.html](http://www.nd.gov/dhs/dvr/index.html) or by contacting the division at 1000 E. Divide Ave., Bismarck, ND, 58501, 701-328-8950, toll-free 800-755-2745, ND Relay TTY 800-366-6888 or [dhsrv@nd.gov](mailto:dhsrv@nd.gov).

# Member Business Briefs

## HUD report shows Minot a leader among NDR grant disbursals

The U.S. Department of Housing and Urban Development has released its two-year expenditure analysis for the 13 National Disaster Resilience grantees, and reports that Minot ranks second in progress toward becoming a more resilient city.

Springfield, Mass., has utilized 37.89% from a grant of just over \$17 million. Minot was second among the 13 grantees, having used 21.65% of its \$74.3 million program funding toward resiliency efforts, including property acquisitions for flood protection and investments in affordable housing projects. Other notable percentages include the city of New Orleans at 0.85%, New York City at 0.71%, and Shelby County, Tenn., at 6.84%.

All grantees must utilize their entire grant no later than Sept. 30, 2022, with any funds remaining on Oct. 1, 2022, automatically reverting back to the United States Treasury.

The periodic HUD analysis is used to assess the progress being made by the 13 grantees both in carrying out their HUD-approved action plans and in disbursing all funds by the 2022 deadline.

"This report affirms Minot's commitment to deploying these grant funds on a timely basis to address impacts from the 2011 flood and to demonstrate to HUD our capability to meet their expectations of following through on our approved action plan," Minot Mayor Shaun Sipma said.

Sipma said the city is confident it can stay on track to utilize all funds by the deadline. Work is under way on two multi-family affordable rehabilitation agreements and a single family affordable housing project with a non-profit corporation. Additional properties are being acquired for flood control, and the gathering space project in downtown Minot is moving forward.

"Our usage rate reflects activities in multiple areas, including acquisitions for flood control, investing in affordable rental housing like the Park South project, launching new programs such as gap financing for flood-impacted homeowners to buy homes outside the flood area, and carrying out critical strategic planning

such as the International Economic Development Council report," said John Zakian, National Disaster Resilience Program manager for the City of Minot.

For more information or interviews contact the Public Information Office at 857-4727 or by email at pio@minotnd.org.

## Minot Symphony Orchestra receives grants and sponsorships for outreach

The Minot Symphony Orchestra is pleased to announce it has received grants and sponsorships totaling \$3,000 to support their educational outreach concerts for 4th and 5th grade students.

The Minot Symphony received \$500 from the 2nd annual 40th home event by Generosity by Signal CRS. This was awarded based on a video application and popular online voting contest. Realtors Morgan Bosch, Alecia Berg, Kerri Zablotney and Andrea Savelkoul teamed up to give a total of \$8,000 to the community when they sold their 40th home in 2018.

Xcel Energy is continuing their tradition of a \$1,500 sponsorship of the symphony for their educational outreach concerts. "We're committed to the communities we serve, and part of this commitment is being a good neighbor that contributes to organizations that better all our lives," said Kathy Aas, community relations manager, Xcel Energy. "We're proud to support the Minot Symphony, an organization that's dedicated to exposing thousands of students each year to the joy of classical music."

Operation Round Up by Verendrye Electric awarded the Minot Symphony Orchestra \$1,000 to purchase books for area schools that will attend the outreach concerts. The concerts will include a familiar piece by Nathaniel Stookey, "The Composer is Dead," with text by Lemony Snicket. This popular story highlights the different sections of the orchestra while trying to figure out who, or what instrument, killed the composer. Mr. Jay Davis, co-owner of The Hometown Radio Group will be the narrator or the "inspector" for the concerts. By providing the books to the teachers they can help prepare their students for a complete listening experience. The books will be purchased through local book retailer, Main Street

Books.

The Minot Symphony Orchestra's free children outreach concerts will take place on Friday February 1, 2019. RSVP is required for admission and open to 4th and 5th grade classes. Space is limited and offered on a first come first served basis. To be added to the invite list, please call 701-858-4228. Registration will open October 15.

The Minot Symphony, a university and community, orchestra aims to enrich lives by providing opportunities for musicians and inspiration to patrons through education and the performance of diverse orchestral repertoire. The Minot Symphony Orchestra is a unique blend of student, community, and professional musicians from the Minot area. The symphony is directed by Maestro Efraín Amaya, assistant professor of music at Minot State University.



Generosity by Signal Realtors present the Minot Symphony Association with a check from their 40th Home Event. Left to right: Alecia Berg (realtor), Morgan Bosch (realtor), Efraín Amaya (music director), Ellen Fenner (executive director), Christine Baumann (board president), and Andrea Savelkoul (realtor).



Kathy Aas, community relations manager for Xcel Energy, presented Efraín Amaya, music director for the Minot Symphony Orchestra, with a sponsorship check for educational outreach concerts.

# Member Business Briefs

## Women United create and distribute Girl Power Packs

Women United members prepared and presented 500 'Girl Power Packs' to 18 local elementary and high schools for their latest community initiative. These packs are filled with much needed personal care items to help girls.

Children in our schools have so many emotions and changes happening during their young lives. The 'Girl Power Packs' will hopefully alleviate some confusion, embarrassment and frustration as girls cope with growing up.

Missy Feist-Erickson, president of Women United, stated, "After visiting with a few local school officials, there was a clear indication that some girls need additional resources during their teen years. This is a small way to show that the power of giving, learning and leadership among women truly does make a difference and can provide powerful results."

Women United is an affinity group through Souris Valley United Way. The group consists of passionate women who offer their time, talent and financial resources to improve lives throughout the Souris Valley United Way service area. They exist to mobilize the power of women to advance the common good in the Minot area.

The Women United group combines the financial power and collective talents of philanthropic women to address needs in the community.

For more information or become involved with Women United, contact Souris Valley United Way at 839-2994.



**Women United members assembled 'Girl Power' packs for local schools.**

## Roteliuk joins Houston Engineering

Rusten Roteliuk, PE, joins Houston Engineering, Inc.'s (HEI) team in Minot as a project engineer. He will be assisting with geotechnical design on a variety of projects and be managing infrastructure projects. Originally from Sawyer, Roteliuk earned his bachelor's degree in civil engineering from the University of North Dakota and is a registered engineer in North Dakota and Minnesota.



**Rusten Roteliuk**

He previously served as city engineer for the City of Minot. This time has granted him insight not only into Minot's specific needs but also the unique positions that municipalities often find themselves in when trying to complete infrastructure projects. Additionally, Roteliuk has 18 years of experience with a geotechnical and testing firm, including as a geotechnical engineer and laboratory manager.

## SHPO clears Minot to move forward with gathering place project

The City of Minot has received approval from the North Dakota State Historic Preservation Officer to proceed with the downtown gathering place project. The approval means the City will have no restrictions on the uses and disposition of the property and buildings it will acquire with National Disaster Resilience funds. As part of the environmental review process, the Department of Housing and Urban Development requires a submission to the State Historical Preservation Officer. Three of the properties being considered for acquisition for the project were identified as potentially having historical significance during the environmental review being undertaken by the city. Those properties were required to be submitted to SHPO for review.

"We appreciate the prompt response from SHPO and their position regarding these buildings. Now we can proceed on

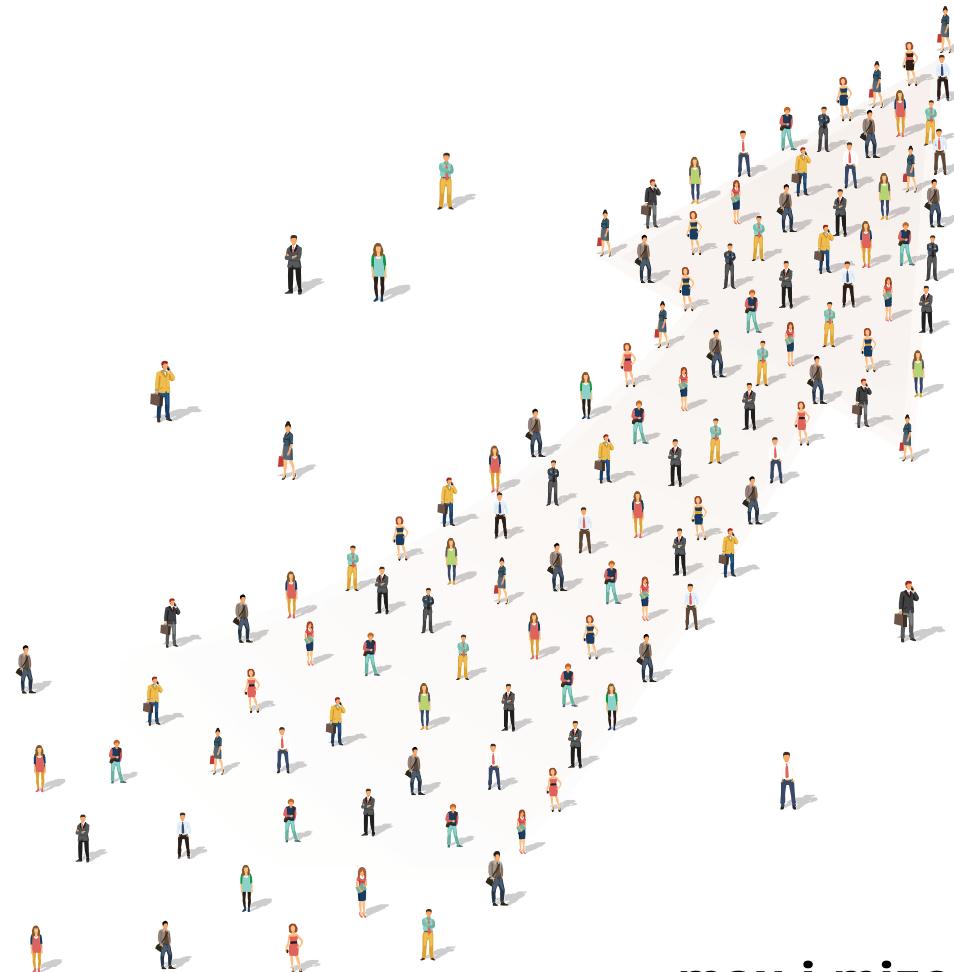
this exciting project without the encumbrances and costs often associated with historical preservation," Minot Mayor Shaun Sipma said.

"We're pleased with this decision that allows us to move forward with the next steps of this process," City Manager Tom Barry said. "We've demonstrated a responsible approach in addressing questions relating to historical properties, and we will continue to do that in the future."

The environmental review is expected to be completed by mid-November for submission to HUD for approval to allow the actual work on the project to begin. The next step would be making purchase offers to property owners in early December.

"We're working to reduce the normal timeline of six months for environmental review to three months by consolidating resources and the use of subject matter experts' time to significantly fast track the required steps," said John Zakian, National Disaster Resilience Program manager for the City of Minot.

For additional information or interviews contact the Public Information Office at 701-857-4727 or by email at [pio@minotnd.org](mailto:pio@minotnd.org).



**max.i.mize**  
to make the greatest  
or fullest use of:

The professional talent pool in Minot is endless. The retail establishments abound with unique, quality goods. And the friendly, personal service that comes from your very own neighbor is unmatched. So, why would we turn anywhere else? Citizens, businesses and local entities; it's time to step up and hire, shop and invest here. Make the commitment to maximize the people and businesses right here in Minot!

**MAXIMIZE MINOT**  
HIRE HERE. SHOP HERE. INVEST HERE.

**Commit to Minot Today!**

# November 2018

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				<b>1</b> <b>CLI Emergency Services Session</b> , 8 a.m., Minot Police Department <b>Maximize Minot Launch</b> , 10 a.m., Minot Chamber	<b>2</b> <b>Ambassadors Committee</b> , 7:30 a.m., SRT Communications, Inc.	<b>3</b>
<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b> <b>CLI Final Session</b> , 8 a.m., Clarion Hotel & Convention Center <b>CLI Graduation</b> , Noon, Clarion Hotel & Convention Center	<b>9</b> <b>Ribbon Cutting</b> , 10 a.m., Edward Jones Tom Miller, 1407 S. Broadway, Ste. D	<b>10</b>
<b>11</b>	<b>12</b> <b>Maximize Minot Committee</b> , 2 p.m., Minot Chamber	<b>13</b> <b>Eagle Award Presentations</b> , 10 a.m., Chamber office	<b>14</b> <b>Right Start Presentation</b> , 9:45 a.m., MAFB	<b>15</b> <b>Ribbon Cutting</b> , 10 a.m., Valley Sports & Marine <b>Ribbon Cutting</b> , 11 a.m., Broadway Bridge <b>Showcase of Business</b> , 5 - 8 p.m., ND State Fair Center Magic Place	<b>16</b>	<b>17</b>
<b>18</b>	<b>19</b>	<b>20</b> <b>Board of Directors</b> , 7:30 a.m., Grand Hotel	<b>21</b> <b>Coffee with the President</b> , 1:30 p.m., Verendrye Electric Cooperative (1225 Highway 2 Bypass E)	<b>22</b> <b>Thanksgiving Day</b> Office closed	<b>23</b>	<b>24</b>
<b>25</b>	<b>26</b>	<b>27</b>	<b>28</b> <b>Right Start Presentation</b> , 9:45 a.m., MAFB	<b>29</b>	<b>30</b>	

To view meeting changes or community events, log on to [www.minotchamber.org](http://www.minotchamber.org)