



Communicator

THE MINOT AREA CHAMBER OF COMMERCE AND YOU!

Vol. XII, Issue No. 1

www.minotchamber.org

January 2018

Gov. Burgum to deliver State of the State Address at Minot State University

Gov. Doug Burgum announced he will deliver the 2018 State of the State Address on Jan. 23 at Minot State University. The governor will highlight the state's challenges and successes from the past year and outline his vision and agenda for the future. Dec. 15 marked the one-year anniversary of Burgum and Lt. Gov. Brent Sanford taking the oath of office.

The State of the State Address will begin

at 10 a.m. Jan. 23 in Ann Nicole Nelson Hall on the MSU campus. The Greater North Dakota Chamber is sponsoring the event, which will be livestreamed. The event is free and open to the public, but seating is limited. To register, go to the Eventbrite page [here](#).

More information about the governor's first year in office is available [here](#).

Minot's inaugural State of the City event set for Feb. 8 at Magic City Campus

The first-ever City of Minot State of the City event is now set for 2018. The inaugural event to highlight previous City activities and discuss Minot's future is scheduled for Feb. 8, 2018, at the Arvel Graving Theater at Magic City Campus.

"Minot has never held a State of the City Address, but I think this will be the beginning of an important new tradition for our community," said City Manager Tom Barry. "We want residents of Minot to have the opportunity to visit with City staff and elected officials to hear about and discuss our city's accomplishments, vision and strategy," said Barry.

The event, with the theme of "Past, Present, and Future," will offer attendees the chance to meet with City of Minot department heads and other City staff, in addition to gathering infor-

mation about City projects.

The tentative schedule for the event:

- 4:15 p.m.: Open house, featuring informational booths from City departments.
- 5 p.m.: Program begins with color guard and national anthem. City Manager Tom Barry will make introductions, followed by a speech from Mayor Chuck Barney. The winner of the fifth-grade challenge "Why I Love to Call Minot Home" will read the winning essay, and other top essays will be on display.
- 6 to 7 p.m.: Social hour featuring hors d'oeuvres from local area restaurants. "Feedback, input and guidance from our residents is vital to the success of Minot," Barry said.

For more information, contact the Public Information Office at 857-4727 or by email at pio@minotnd.org.

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Kemmet Dental Design Business After Hours

**Thursday, Jan. 18 • 5-7 p.m. • Kemmet Dental Design
1015 South Broadway, Suite 24 • Minot**

Network with other chamber members, enjoy some delicious food, and take your chance at some great prizes, including a gift basket valued at \$350 and \$500 in Chamber Bucks! If winner is not present, \$50 in Chamber Bucks is guaranteed. (Must be present to win)
\$5 charge at the door



MINOT AREA CHAMBER OF COMMERCE COMMERCIAL

P.O. Box 940 • Minot, ND 58702 • 852-6000
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Material published in the *Chamber Communicator* expresses the viewpoints or policies of the *Communicator*, the Minot Area Chamber of Commerce and its Board of Directors. The purpose of this newsletter is to communicate with the membership of the Minot Area Chamber of Commerce.

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New Members

The Minot Chamber welcomes new members. Please let these new members know how much of a value they are to our community.

JERRY'S REPAIR & ALIGNMENT

1306 1st St. SW • Minot, ND • 852-0332 • Jerry & Alison Frye, Owners
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Jerry Frye is an ASE Certified Master Mechanic with 30+ years of experience. Minot's experienced auto repair and alignments, Jerry services all makes and models.

Chamber bids farewell to long-time finance director

The Chamber staff extends a big thank you to Cheryl Wallen who has retired as the Minot Area Chamber of Commerce finance director, a position she held for 27 years. Wallen has seen plenty of changes at the Chamber, including sharing office space with both the Minot Convention &



Cheryl Wallen

Visitor's Bureau and the Small Business Development Center, but very few changes have occurred in personnel. Chamber President John MacMartin has been in the office slightly longer, and Administrative Assistant Lisa Moldenhauer, started a year after Wallen.

The Chamber wishes a big thank you for everything she did to keep the rest of us in line! Enjoy your retirement and time with those eight grandchildren!

Renewals

The Chamber extends a big "THANK YOU" to our members who have renewed their membership from Nov. 17 through Dec. 20, 2017. Your continued support helps your Chamber promote the business community and do the work seen in the pages of this newsletter.

Aas, Lynn	First International Insurance	North Star Community Credit
Ackerman Surveying &	Food Management Investors,	Union
Associates	Inc.	Northern Brake Service
Advanced Business Methods	Girl Scouts Dakota Horizons	The OBASA Group - Silver
All America City Glass	Gourmet Chef, Inc.	Springs Development, Inc.
American Red Cross Mid-	Harley's Arrowhead	Red Deer Ironworks
Dakota Chapter	The Home Depot	Riddles Jewelry
API Bakken Chapter	Investors Mgmt. & Marketing,	Salon 18
Bank of North Dakota	Inc.	Satori Skin & Body Center
BeMobile	Lafarge Dakota, Inc.	Minot Dakota Square Scheels
Border States Electric Supply	Margie's Art Glass Studio	Signal Management Corp.-
Brite-Way Window Cleaning,	Maxson Law Office, P.C.	SMC
Inc.	City of Minot	Swanston Equipment
Burckhard, Randy	Minot Daily News	Companies
Capital Financial Holdings,	Minot Paving Co., Inc.	Taco John's
Inc.	Minot Public	Target
Central Machining & Pump	School District #1	Terhorst Manufacturing
Repair Inc.	Montessori of Minot	Thomas Family Funeral Home
Circle Sanitation, Inc.	Moore Engineering, Inc.	Thompson Larson Funeral
Community Options, Inc.	Morelli's Distributing	Home
CornerStone Chiropractic	Muus Lumber and Hardware	United Rentals
Dairy Queen West	NewKota Services & Rentals	Vallely Sport & Marine
Dean Foods/Land O'Lakes	Newman Outdoor Advertising	The Vegas Motel & Casino
Delta Vacations	North Country	City of Velva
Embry - Riddle Aeronautical	Sportswear/School & Office	Verendrye Electric
University	Supply	Cooperative
First International Bank &	North Dakota Envelope Co.	Westlie Motor Co.
Trust		The WriteDesign

Annual Sportsmen's Feed set for Jan. 21

The 53rd annual Sportsmen's Feed is set for Sunday, Jan. 21 at the Jimmy Doolittle Center on MAFB. The event provides Air Force personnel with a place to watch the NFC/AFC football playoffs, win some prizes and eat some great food.

The day will be filled with delicious food ranging from venison to rocky mountain oysters along with all the trimmings. Tickets are \$30 each and allow an airman in for free. Your support is needed

to make this event a success and to provide a fun, relaxing day for airmen who may otherwise be sitting in the dorms alone. The day starts at noon with appetizers and games throughout the day with supper around 6 p.m.

Tickets are \$30, and when one is purchased, one airman is able to attend free of charge. Tickets are available at the Minot Area Chamber of Commerce office. Contact the Chamber at 852-6000



or chamber@minotchamber.org today to buy yours or for more information.

47th annual KMOT Ag Expo Jan. 24, 25, 26

KMOT-TV is gearing up for its 47th annual KMOT Ag Expo to be held at the North Dakota State Fair Center Jan. 24, 25, and 26. The KMOT Ag Expo is the second largest indoor Ag Expo in the United States. When you come to the KMOT Ag Expo you will be amazed at all the equipment that can fit into the ND State Fair Center. Every bit of space available in six buildings is utilized, all under one roof, as well as the entire concourse. The KMOT Ag Expo has exhibitors from ten different

states; that tells you how large a show it is when you have exhibitors coming from that far away to be in this show.

The timing of the KMOT Ag Expo is perfect for farmers and ranchers due to it being a down time during the year for them. KMOT also has a Living Ag Classroom that educates elementary age students about production agriculture. The Living Ag Classroom has ten different stations that students circulate through and learn about agriculture. These stations are put on by the com-

modity groups throughout North Dakota. On average, between 750-800 students each year attend the Living Ag Classroom.

The KMOT Ag Expo also offers informative seminars each day from 9 a.m. until 4 p.m. where producers can learn about new agriculture related products and innovation for the coming year. This is the year to attend the KMOT Ag Expo — you will be happy you did.



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Minot Area Chamber of Commerce

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Minot's Industrial Park receives certification

The Industrial Park of Minot now holds the distinction of being the first location in North Dakota to earn the BNSF Railway Company's Certified Site designation, a step that will make it that much easier for businesses interested in connecting to rail lines in Minot. The recognition of this distinction was addressed at the Minot Area Development Corporation offices by MADC president and CEO Stephanie Hoffart.

"Having this coveted designation truly shows the business opportunities and business friendly environment that is present here in Minot and opens up doors for business growth in our region," said Hoffart. "Our team has worked closely with BNSF to secure a rail spur into the Industrial Park for existing and future businesses, which was installed earlier this year. Having the BNSF Certified Site designation and the spur means that incoming businesses can cut considerable time off construction when moving here, lowering their overall costs and improving their bottom line."

According to BNSF, since the Industrial Park of Minot is a Certified Site, businesses looking to locate to Minot could save six to nine months of construction time because of this analysis. This includes an

evaluation of environmental and geotechnical standards, available utilities, site availability and existing and projected infrastructure. There are only 12 other sites in the country that have earned this distinction from BNSF.

"The Industrial Park of Minot is BNSF's first Certified Site in North Dakota and strategically located at the heart of our Great Northern corridor. BNSF's northern route serves agricultural production in the northern plains and is the gateway to the Bakken region, making Minot a perfect fit for both agricultural and industrial customers looking for direct-rail access." Colby Tanner, Assistant Vice President, BNSF Economic Development

The Industrial Park of Minot is an 800-acre park in northeast Minot with an anchor tenant in AGT Foods. 386 acres of the park is served by rail and is the portion that has been certified by BNSF as ready for the development of rail-served businesses. Along with the direct access to BNSF railway lines, the Industrial Park of Minot has convenient access to three U.S. highways, CP rail lines and is zoned



heavy industrial. Along with the Industrial Park of Minot being the first in the state to earn this distinction, the next closest BNSF Certified Site is more than 500 miles away.

Representatives who joined MADC at the announcement included Chuck Barney (Minot mayor), Tom Barry (Minot city manager), John Schneider (economic development and finance division director for the North Dakota Department of Commerce); Justin Pearson (BNSF regional manager), Minot Area Development Corporation board members, and other city leaders. The Minot Area Chamber of Commerce congratulates MADC on this important step in the development of the industrial park.

December Eagle Awards

The Eagle Award winners were recognized in December and thanked for superior customer service skills. If you would like to nominate someone for outstanding customer service, please call the Chamber at 852-6000 for a nomination form, or visit the website at minotchamber.org. A special thank you goes out to **Homesteaders Restaurant, Rainbow Photo Lab, and Anytime Fitness** for providing gift certificates for each Eagle recipient.



DR. SHARON OTTO-TAFELMEYER
The Pet Vet



GIADA FRANCESCHI
North Star Community Credit Union



RENEE COLEMAN
Walmart Super Center



SANDY DARROW
Food Services of America



SARAH HANSEN
Grand Hotel



ARDELLE KOVARIK
Lowe's Printing



AARON THOMPSON
US Postal Service



KASPER ZIEGLER
Burdick Job Corps Center



KAY HUGHES
Buffalo Wings & Rings



MELISSA FETTIG
MSU Health Center

Ribbon Cuttings

If you know of a business that's new to town or is having a milestone, like a renovation or addition, contact Carla at 857-8205 to schedule a ribbon cutting.



Soñe Spa: 700 Western Ave. S. • Minot, ND • 701-335-8243 • www.facebook.com/sonespa • Owner: Danerys Sarinas
Chamber Ambassadors cut the ribbon to welcome Soñe Spa to Minot. The Spa offers a holistic sanctuary for the mind and body, and offers salt therapy, massage therapy, hydrotherapy, and an infrared sauna suite.



Broadway Liquor: 1030 North Broadway • Minot, ND • 701-852-7474

Jason Heus, assistant general manager • Email: broadwayliquorinc@gmail.com • Website: <https://www.facebook.com/broadwayliquorinc>

A ribbon cutting with the Chamber Ambassadors was held to celebrate Minot's newest liquor store, Broadway Liquor. Located in the newly-renovated building that used to be Premier Video, Broadway Liquor offers a variety of spirits at competitive prices, including beers, vodkas, wines, and more. Besides the variety of alcohol to purchase, there is also a section where you can taste test some of the products. Additionally, there are 12 tap lines, mainly for growlers, but you can also get a pint or a small serving.

Women Connect program scheduled for Feb. 20

Women Connect is a program focused on developing female professionals through sessions that focus on topics important to a woman's professional and personal life. On Tuesday, Feb. 20, from 8:30 to 10:30 a.m., Women Connect will hold the next session, "Navigating the 'B' Word" at the Grand Hotel. Through this session, women will be able to explore and discuss the implications of being labeled "bossy" through four guided focus areas, including:

- Why the Buzz about "Bossy"
- Understanding the "B" Word
- Raising Bossy Girls
- Beating Bossy - tips, tricks, and tools to overcome the "B" word

This event is presented by Women Connect and the Minot Area Chamber of Commerce. Special thanks to the location sponsor, Center for Technology and Business. Coffee, water, and rolls will be provided.



Tuesday, Feb. 20 • 8:30 – 10:30 a.m. • Grand Hotel

Cost: Chamber Members: \$25 • Non-Members: \$35

Registration: www.minotchamber.org

Go to February 20 on the Chamber Calendar and sign up with your username & password.

***"People who need help
sometimes look a lot like
people who don't need help."***

G. Melton



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Here's what Minot Area Chamber of Commerce committees will learn about this month:

Thursday, Jan. 4: Military Affairs Committee

Noon – Grand Hotel

MILCON — The group will learn about military construction projects for the year at Minot Air Force Base.

Friday, Jan. 12: Infrastructure Committee

7:30 a.m. – Homesteaders Restaurant

The group will learn more about the Air Supported Dome at Minot State University.

Friday, Jan. 19: Governmental Affairs Committee

11:30 a.m. – Vegas Motel

Check the Chamber website for more information

Thursday, Jan. 25: Energy Committee

11:30 a.m. – Vegas Motel

Check the Chamber website for more information

Airmen Cookie Drive Successful

The cookie drive is an annual volunteer event where Minot and Bismarck community members, organizations and businesses donate more than 24,000 cookies to Team Minot members. (U.S. Air Force photo by Airman 1st Class Dillon J. Audit)



Save the Date: Thursday, Feb. 22, 2018

February Business After Hours:

Souris River Designs & Home Improvement: 405 Railway Ave NE



Visit: [Lignite Energy Council](#)

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Minot Area Chamber of Commerce

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December Business After Hours success

Special thanks to Delta Vacations for sponsoring the December Business After Hours. More than 200 people turned out and enjoyed an evening of networking and appetizers from Buffalo Wings and Rings.



Candidate packets available for Minot's June 12 election

Candidates for City of Minot elected offices can pick up information packets at the City Finance Director's office located in City Hall. Candidates must gather signatures and mailing addresses of 300 qualified electors from within city limits by the

deadline of 4 p.m. on April 9, 2018, to be placed on the ballot for the June 12, 2018, election. Candidates must also submit a statement of interest and a certificate of nomination. All information must be filed with the City Auditor's office. City of

Minot positions that will be on the June ballot include mayor, municipal judge, and three seats on the City Council. For additional information or interviews contact the Public Information Office at 857-4727 or by email at pio@minotnd.org.

North Dakota State Fair recognized internationally for excellence

The North Dakota State Fair earned international recognition at the 127th annual International Association of Fairs and Expositions (IAFE) convention, receiving one first place award and nine other Awards of Excellence. Multiple honors were received in the agriculture, communications, and competitive categories. Fairs and exhibitions from around the world submit entries to IAFE each year, with the end goal of inspiring creativity and ingenuity. Each category being judged at the IAFE convention focuses on a different aspect of specific events and event planning.

"The IAFE Agricultural Awards contest provides fairs with a unique collaboration experience, allowing them to critique the aspects of agriculture throughout fairs, internationally," Lori Hart, director of Education and Member Services, said. The North Dakota State Fair took home one second-place finish and two third-place awards out of 13 categories. In the IAFE Hall of Honor Communications contest, Hart says that competitors are provided with a unique collaboration

experience, allowing them to critique promotional materials in an effort to continue strengthening marketing campaigns. The North Dakota State Fair placed in five out of the 20 categories, receiving one second-place honor and four third-place awards. In the Competitive Exhibit competition, the North Dakota State Fair secured one first-place finish and one third-place award.

Renae Korslien, general manager of the ND State Fair, stated, "I am so proud of how the team at the North Dakota State Fair presents what we all love doing — making our Fair fun, safe, and always changing. Each year we continue to grow as well, with over 47,000 competitive exhibits on display in 2017. We have so much to be proud of as a Fair."

The International Association of Fairs and Expositions, based in Springfield, Mo., is a voluntary, nonprofit corporation, serving state, provincial, regional, and county agricultural fairs, shows, exhibitions, and expositions. Its associate members include state and provincial associations of fairs, non-agricultural expositions and festivals, associations, corporations, and individuals engaged in providing

products and services to its members, all of whom are interested in the improvement of fairs, shows, expositions, and allied fields.

U.S. Bank offers employee updates

U.S. Bank in Minot has named Angela DeLorme as branch manager and promoted Corinne Strand to sales and service manager at the Minot office located at 17 1st Avenue SW.



Angela DeLorme

DeLorme has more than 12 years of management experience including seven years in the banking industry. Prior to joining U.S. Bank, she was general manager with Best Western Kelly Inn.

Strand joined U.S. Bank in 2005 and was most recently a teller coordinator at the Minot South branch.



Corinne Strand

Minot Association of Builders announces 2017 awards

The Minot Association of Builders (MAB) celebrated the building industry and presented yearly awards and honors together at one spectacular event.

On Dec. 5, the MAB announced its 2017 award lineup at the Builders Banquet. Nearly 100 people gathered together to observe the installation of the 2018 board of directors, as well as the installation of the 2018 president, Melissa Francisco. The event was emceed by Shaun Sipma and featured Tom Barry as the special guest speaker. The following awards were handed out throughout the evening:

- Spike Award Winners: Joel Feist, Bruce Walker, Joe Stenvold
- Best Dressed Award: Pat Bailey
- Citizen of the Year: Tyler Neether (Town & Country Credit Union)
- Extra Mile Award: First International Bank & Trust
- BEAM Award Winner: Future Builders
- Associate of the Year: Minda Stockdill, ND Guaranty & Title
- Builder of the Year: Future Builders



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First Western Bank & Trust offers employee updates



Sarah Burckhard

Sarah Burckhard grew up in Colorado but has been in Minot for the past 15 years. Burckhard has over 10 years in lending experience and came to First Western from Gate City Bank. She serves on the Board of Directors for the Magic City Lions Club. First Western Bank & Trust is excited to have Burckhard join the team as a senior mortgage lender-AVP.

Chad Schmidt is a Minot native who graduated from Minot High School and the University of North Dakota with a bachelor's degree in history. He also received his master's degree from



Chad Schmidt

Teacher's College at Columbia University. Schmidt had ownership and served as the general manager and president for 10 North Main in Minot. He has served on the Minot Chamber of Commerce as a board member. First Western Bank & Trust is excited to have Schmidt join the team as the Trust administrative assistant.

Steve Fennwald is a Minot native who graduated from Bishop Ryan High School and Minot State University with a bache-

First Western Bank & Trust appoints Foster as Chairman of the Board



Brenda Foster

First Western Bank & Trust is pleased to announce Brenda Foster has been appointed as the new Chairman of the Board effective Sept. 19, 2017. She succeeds Jack Hoeven, founder and long-time bank owner, who passed away in August. She will continue in her role as President & CEO.

Foster, who has worked at First Western Bank & Trust for more than 36 years, was named president & CEO January 2016. She has served as president of the Independent Community Banks of North Dakota as well as on a variety of state and local boards. She currently serves on the Large Community Bank Council of the

Independent Community Banks of America and the MSU Board of Regents, as well as an instructor for Junior Achievement. Foster is a graduate of Minot State University with a bachelor's degree in accounting.

Since stepping into the role of president & CEO Foster has led the bank through many changes. First Western broke ground in the spring of 2017 on its Bismarck bank, security has been extensively upgraded, and the bank launched a new website. The bank has also attained assets of over a billion dollars.

"We continue to work hard on always striving for a better experience for our customers and delivering the best products in the market of banking," Foster stated. "I am honored that I am tasked, along with our team, on continuing our mission."

lor's degree in business management. Fennwald comes to First Western Bank and Trust from Gate City Bank with over 25 years of lending experience. He has served as the mayor in the city of Surrey, and is a charter member of the Surrey Lions Club.

Steve Fennwald

First Western Bank & Trust is excited to have Fennwald join the team as a senior mortgage lender-AVP.

Adrianna Wetzel was raised in Mohall and Minot, and is a Minot High School graduate. Wetzel has over four years of experience in customer service in a financial setting, and comes to us from US Bank. First Western Bank & Trust is excited to have her join the team as the customer service representative.



Adrianna Wetzel

Strengthen ND receives \$200,000 Innovation Grant

Strengthen ND has received a \$200,000 grant from the Bush Foundation's Community Innovation program to support the development of a local foods strategy in Tuttle, ND. With the funds obtained from the Bush Foundation, Strengthen ND and representatives of the Tuttle Rural Innovation Center will have the ability to research, develop, and implement local foods strategies to support economic development and vulnerable populations in central North Dakota.

"Through our work with the Tuttle community and the Tuttle Rural Innovation Center, we are able to serve as an intermediary and guiding partner to improve the quality of life for residents in rural, central North Dakota," said Megan Laudenschlager, executive director. "We are so thankful for the Bush Foundation's support and the opportunity to engage in strategy development for local foods."

More information about Strengthen ND can be found at www.StrengthenND.com.

Brokers 12 installs new officers

Chery Bourdeau has been installed as president of Brokers 12 Real Estate for the 2018-2019. Other officers elected to serve during 2018-2019 are Shari Anhorn, vice president, and Angela Simonson, secretary.



Shari Anhorn

Brokers 12, Inc., is a group of 27 real estate Broker/REALTORS who provide marketing assistance for residential, multi-family, commercial, farm, ranch, industrial, relocation and referral. Brokers 12 is an independently owned and operated member of the Minot Multiple Listing Service.



Chery Bourdeau



Angela Simonson

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Minot Area Chamber of Commerce

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SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1 New Year's Day Office Closed 	2	3	4 Military Affairs Committee , Noon, Grand Hotel Ambassadors Committee , 4:30 p.m., Ruby Tuesday	5	6
7	8	9 Eagle Award Presentations , 10 a.m., Chamber office	10 Right Start Presentation , 9:45 a.m., MAFB Air Supported Dome Ribbon Cutting , 6:15 p.m., Minot State University	11	12 Infrastructure Committee , 7:30 a.m., Homesteaders Restaurant	13
14	15	16 Board of Directors , 7:30 a.m., Grand Hotel	17 Military Ball Planning Committee , Noon, Grand Hotel Coffee with the President , 1:30 p.m., Chamber office	18 Business After Hours , 5 - 7 p.m., Kemmet Dental Designs, 1015 South Broadway, Suite 24	19 Governmental Affairs Committee , 11:30 a.m., Vegas Motel	20
21 Sportsmen's Feed , Noon, Jimmy Doolittle Center, MAFB	22	23	24 Right Start Committee , Noon, Chamber office	25 Energy Committee , 11:30 a.m., Vegas Motel	26	27
28	29	30	31			

To view meeting changes or community events, log on to www.minotchamber.org